

INTRODUCTION

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... pedagogi pengajian dirombak agar berupaya menyediakan ekosistem yang mampu menjana peluang kerja baru, membuka kesempatan baru, mengasah inovasi, menyubur kreativiti dan menyediakan mahasiswa dengan kebolehan serta pengalaman untuk mencipta pekerjaan baru, sekali gus belajar bagi menyediakan peluang pekerjaan kepada orang lain...

Zaini Ujang, Akademia Baru, m.s. 97

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INTRODUCTION

... para pelajar akan diberi kesempatan dan berpeluang belajar dalam sesuatu bidang seiring dengan percambahan idea dan pelaksanaan program inovatif bagi membolehkan mereka mencipta kerja sekurang-kurangnya untuk memenuhi keperluan sendiri...



Zaini Ujang, Akademia Baru, m.s. 98

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DEFINITION

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- Students working in groups to set-up enterprise companies to carry out real jobs on campus
- Given credits as part of undergraduate curriculum
- Open to all local undergraduate students



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OBJECTIVES

- provide a hands-on introduction to the venture creation process for students with a strong interest in entrepreneurship
- preparing students with skills required when interacting with entrepreneurs in their business careers
- equip students with the skills required for the smooth running of business ventures
- establishment of spin-off companies that could generate income for the university



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LEARNING OUTCOMES

By the end of the course, students should be able to:

- 1. register a company as an enterprise
- prepare business strategic planning and tender documentation
- 3. analyze the local business environment
- **4. use** critical thinking skills in business situations
- **5. apply** resource management in completing a project
- **6. apply** team working in carrying out business venture
- **7. apply** effective written and oral communication skills to business situations



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STRUCTURE OF GENERAL COURSES					
	CLUSTER	CREDITS			
1	Nation and Civilization - Islamic and Asian Civilization, Malaysia Dynamic and Science, Technology and Human	6			
2	Innovation, Creativity and Entrepreneurship a) Innovation dan Creativity b) Entrepreneurship	2			
3	Individual Development, Community dan Globalisation a) Communication b) Generic development c) Globalisation	6 2			
4	Co curriculum	2			
	TOTAL	20			
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JOB CREATION COURSE STRUCTURE No. Code **Course Name** 1. **UKQU1011** Entrepreneurship 2. UKQU1061 Photography 3. UKQU1071 Catering 4. UKQU1171 Basic Journalism 5. UKQU1221 Basic Agricultural Skills UKQU1231 Ornamental Horticulture Technology • UKQU 2101 – Practice of Entrepreneurship I www.utm.my innovative • entrepreneurial • global

JOB CREATION COURSE STRUCTURE

	KOD	NAMA KURSUS	KREDIT
1	UHAS 3102	Entrepreneurship and Enterprise Development	2
2	UCSD 2762	Fundamentals of Technopreneurship	2

• UKQU 2102 - Practice of Entrepreneurship II



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JOB CREATION 1 (CO-CURRICULUM)

• UKQU 2101 - Practice of Entrepreneurship I

This course will expose students to the practice on the formation, registration and management of a company. Through this course, students will be exposed to the aspects of human resource and financial management of the company. In addition, students will complete the preparation of project documentation, fill up and submit tender documents for bidding of real projects.



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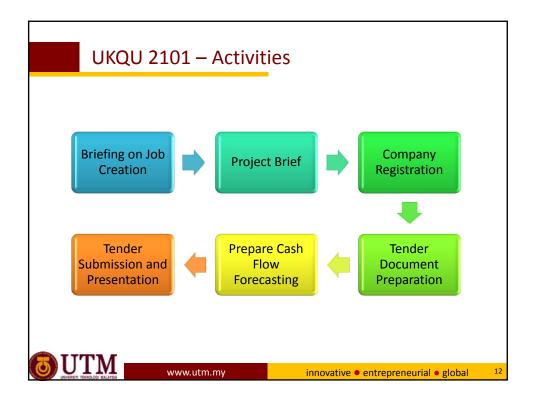
Course Learning Outcomes

- By the end of the course, students should be able to:
 - Register a company as an enterprise
 - Perform company and business strategic planning
 - Prepare documentation for contract and tender bidding for a project
 - Prepare cash flow forecasting based on a real project bid
 - Make presentation on tender bidding documents



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JOB CREATION 2 (ENTREPRENEURSHIP)

UKQU 2102 – Practice of Entrepreneurship II

This course exposes students to the company and project management principles. Students will receive microcredit loans and complete projects secured through tender. Through the course, students will be exposed to a variety of knowledge and management skills such as project management, risk management, project planning and scheduling, human resource management and company future planning.



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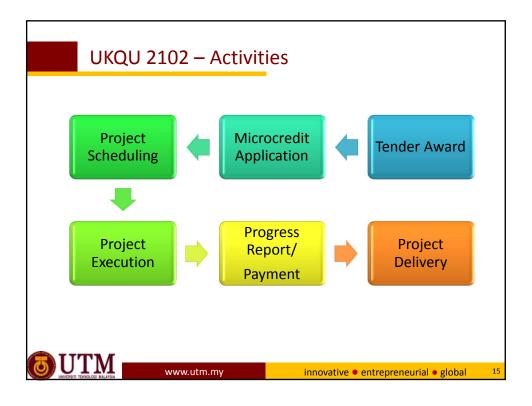
Course Learning Outcomes

- By the end of the course, students should be able to:
 - apply risk management and analysis in business practice
 - appraise company and business performance
 - apply resource management in completing a project
 - analyse and apply critical reasoning and decision making in project control, monitoring and delivery



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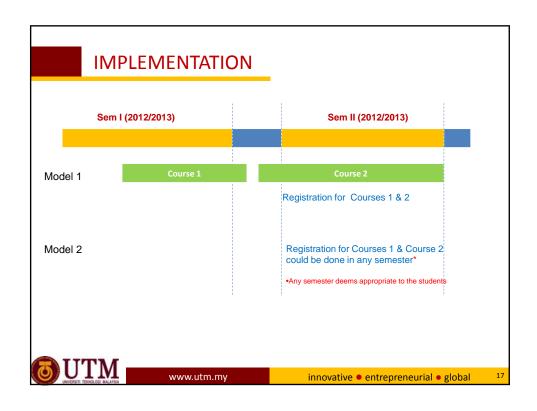
JOB SCOPES

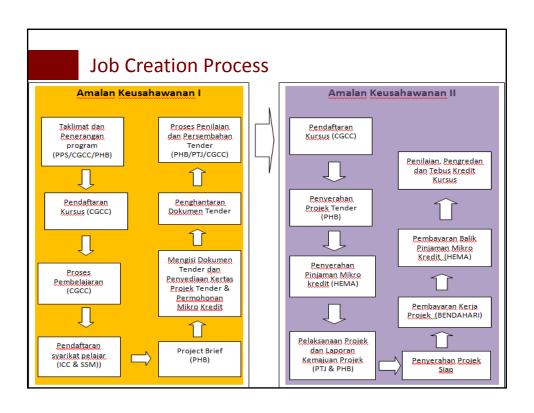
- Job offered through Office of Asset and Development
- Must contain element of technological venture
- Project duration: 3 6 months
- Job carried out in a group of 3 5 students



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ROLES AND RESPONSIBILITIES

- CGCC courses owner
- UTMTEC Program owner
- PHB job coordinator
- HEMA microcredit
- Units(Bursar, CICT,PHB) job providers
- ICC company advisor & IP registration
- Bursar financial matters (Micro credit)
- Academic Staff course instructors
- Mentor advisor to enterprise
- Students establish enterprise, carry out project and register courses



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COURSE ASSESSMENTS

- Assessments on:
 - Preparation on business documents
 - Managing the enterprise for job completion
 - Team working
 - Oral Presentation



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GRADING - UKQU 2101 (Practise of Enterpreneurship I)

No.	Assessment	Number	% each	% total
1.	Company Registration & Cash Flow Forecasting	2	20	40
2.	Bidding Projects + Progress Report	4	10	40
3.	Team working	1	10	10
4.	Presentation	1	10	10
	100			



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GRADING - UKQU 2102 (Practise of Enterpreneurship II)

No.	Assessment	Number	% each	% total
1.	Analysis of Risks	1	20	20
2.	Project Scheduling + Progress & Final Report	1 +2 +1	15 + 15 (2) + 25	70
3.	Team working	1	10	10
	100			



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Projects (Session 2012/2013)

• List of projects : 25 projects

• Tendering: 8 projects

Awarded : 5 projects

• Participants: 17



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List of Job Creation Projects

No Project Title Uni

- 1 Project to calculate and register plant life assets (oil palm tree) in computerized system, Johor Bahru Campus, UTM

 Bursar Office
- 2 Project to calculate and register plant life assets (rubber tree) in computerized system, Johor Bahru Campus, UTM Bursar Office
- 3 To Develop Stand Alone Accounting System at UTM Faces
 - Point of Sales
 - Inventory System Bursar Office
- 4 To Develop Supplier Evaluation Performance System (SEPS) at Procurement Department UTM Johor Bahru Bursar Office
- 5 To generate a new modern and open concept idea of furniture for the office use **Bursar** Office
- 6 6 Development of network security monitoring dashboard application **CICT**
- 7 Mobile application of human resource for Android platform CICT
- 8 Standard Operating Procedure (SOP) development for HPC Software CICT
- 9 Coding for upgrading the performance of Executive Management System (EMS) Message Modules

List of Job Creation Projects

- 10 Coding and upgrading macro Instruction for Executive Management System (EMS) template to suite with Microsoft Office 2010 CICT
- 11 Module development for Executive Management System (EMS) for Digital Fax Process (Send & receive fax) CICT
- 12 Mini cloud system development for student computer laboratory CICT
- 13 e-Learning@UTM mobile application development for Android smartphones and tablets
- 14 e-Learning@UTM mobile application development for IOS smartphones and tablets
- 15 Executive Management System (EMS) Mobile Application Development for IOS, Android & Win8 platform CICT
- 16 Integrated Training System PHE
- 17 Computerized management control system for landscape (softscape & hardscape) PHB
- 18 Condition based maintenance for domestic water pumps in UTM JB (Failure analysis efficiency analysis method)

 PHB
- 19 Design, process, consultation, development, testing, implementation, commissioning and maintenance of 'e-CAS' for Bahagian Kontrak, Pejabat Harta Bina UTM PHB

List of Job Creation Projects

- 20 Non-water revenue (NWR) control model system Office of Asset and Development (OAD)
- 21 Development of integrated Office of Asset & Development website OAD
- 22 Proposal of energy conservation measures for high energy usage building in UTM PHB
- 23 Planning development for commercial area at UTM JB OAD
- 24 To develop and complete data and information of building log back book for selected RMK9 new building OAD
- 25 UTMSpace management OAD



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Projects

- Building Information Sytem for Selected RMK-9 New Building – Zedra (100% -RM29,969)
- Comprehensive Development Plan For Commercial Area at UTM Johor Bahru – Bersatu Rancang (100% - RM28,670)
- Development of Integrated Office of Asset and Development Website – Taiken Siblings Enterprise (100% - RM23,240)



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Projects

- Integrated Training System *Intelligence Software Ent.* (35% RM28,512)
- Coding for Upgrading the Performance of EMS Message Module – Zensoft Innovasion Technologies (50% -RM25,500)



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Student outcomes

- Generic skills
 - Communication
 - Problem solving
 - Entrepreneurship
- Attitude
 - Entrepreneur
 - Responsible
- Student project presentation



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Program Improvement

- Type of projects
 - Entrepreneurship application and practice
 - Top down
 - Buttom up
- JC Management software
 - e-mentoring, e-reporting and e-assessment



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